



FRB Report Pack

[January 2022]

This document contains a list of the reports that can be imported into a customer environment. Once the CSV file has been downloaded, it can be imported into any environment with FRB installed. Any data load tool can be used but we recommend following the instructions [here](#).

Customizing

If customers are using the out of the box best practice chart of accounts then the reports will work with no customization. All reports can be customized if the best practice has not been followed.

Analytics Dependency

Before a customer can import these reports then analytics must be set up and working in the environment with both the 'Financial Transactions' and 'Financial Balances' datasets available.

Reports

| Title | Type | Description |
|--|---------------|--|
| Trial Balance | Home and Dual | Trial Balance with columns for Period Open, Period Net and Period Close. |
| Trial Balance Debit Credit | Home and Dual | Trial Balance with columns for debit, credit and net. |
| Balance Sheet US | Home and Dual | Simple Balance Sheet with column for home or dual. |
| Balance Sheet UK | Home and Dual | Simple Balance Sheet with column for home or dual. |
| Balance Sheet Rolling Periods | Home and Dual | Balance Sheet with cumulative columns for the last 12 periods. Both Detailed/Summary versions available |
| Balance Sheet YTD vs Last YTD US | Home and Dual | Balance Sheet with columns for year to date and last year to date with variance. Both Detailed/Summary versions available |
| Balance Sheet YTD vs Last YTD UK | Home and Dual | Balance Sheet with columns for year to date and last year to date with variance. Both Detailed/Summary versions available |
| Income Statement | Home and Dual | Income Statement with column for home or dual. Both Detailed/Summary versions available |
| Income Statement Multi-Company | Home and Dual | Income Statement with Columns for each company Both Detailed/Summary versions available |

| | | |
|--|---------------|--|
| Income Statement By-Dimension[x] | Home and Dual | Income Statement by Dimensions 1-4 Both Detailed/Summary versions available |
| Income Statement Rolling Quarters | Home and Dual | Income Statement with Columns for Quarters going back 4 quarters. Both Detailed/Summary versions available |
| Income Statement CP and YTD | Home and Dual | Income Statement with columns for current period and year to date Both Detailed/Summary versions available |
| Income Statement - Budget Variance | Home and Dual | Income Statement with columns for actual and budget with variance |
| Income Statement Actual v Budget | Home and Dual | Income Statement with columns for current period and year to date with variance Both Detailed/Summary versions available |
| Income Statement YTD vs Last YTD | Home and Dual | Income statement with columns for year to date and last year to date with variance Both Detailed/Summary versions available |
| Income Statement - Analysis of Gross Profit by Dimension | Home and Dual | Revenue, Cost of Sales and Gross Profit Analysed by Dimension 1-4 Both Detailed/Summary versions available |
| | | |

Formatting Across Reports

All of the reports in this pack share the same formatting as follows:

Table Configuration 1 Formatting

| TABLE | | | |
|--|---|---|---|
| Column Density <input type="radio"/> Compact <input checked="" type="radio"/> Comfy | Table Height <input type="radio"/> Small <input checked="" type="radio"/> Medium <input type="radio"/> Fit Content | Columns Locked <input checked="" type="radio"/> No <input type="radio"/> Yes | Show Grid <input type="radio"/> All <input type="radio"/> Total and subtotal rows <input checked="" type="radio"/> None |
| NUMBER | | | |
| Decimal Precision <input checked="" type="radio"/> No decimal places (1,000) <input type="radio"/> One decimal place (1,000.0) <input type="radio"/> Two decimal places (1,000.00) | Number Scaling <input checked="" type="radio"/> No scaling <input type="radio"/> Thousands (102K) <input type="radio"/> Millions (1.2M) | Reverse Sign <input checked="" type="radio"/> No <input type="radio"/> Yes | |
| Negative Number Color <input type="radio"/> Black <input checked="" type="radio"/> Red | Negative Number Format <input type="radio"/> Minus <input checked="" type="radio"/> Brackets | | |
| | | | <input type="button" value="Cancel"/> <input type="button" value="Save"/> |

Trial Balance

Trial Balance in home or dual currency with columns for Period Open, Period Net and Period Close.

Financial Report
Trial Balance (Home)

Edit Clone Delete

by GLA Filters Set: (Override 12/30/2020) (2)

Source Table

| General Ledger Account Name | Opening - Home (USD) | Net - Home (USD) | Closing - Home (USD) |
|---|----------------------|------------------|----------------------|
| 1010 - Cash in bank- CAD | 14,857 | 0 | 14,857 |
| 1020 - Cash in bank- USD | 646,922,140 | 95,973,904 | 742,896,044 |
| 1200 - Accounts Receivable | 15,418,062 | 6,435,458 | 21,853,520 |
| 1205 - Unbilled AR | 143,840 | 0 | 143,840 |
| 1260 - Inter-company AJR LTD owes US | 49,265 | 0 | 49,265 |
| 1300 - Inventories | 226,233 | 0 | 226,233 |
| 1355 - WIP Costs | 5,100 | 0 | 5,100 |
| 1410 - Prepaid expenses | 40,000 | 13,275 | 53,275 |
| 1440 - Prepaid rent | 35,000 | 0 | 35,000 |
| 1460 - Deferred commissions, current | 0 | 29,174 | 29,174 |
| 1470 - Deferred professional services costs | 0 | 39,204 | 39,204 |
| 1630 - Computers, equipment and software | (97,834) | 0 | (97,834) |
| 1640 - Furniture and fixtures | 80,000 | 0 | 80,000 |
| 1650 - Accumulated depreciation | (132,839) | 0 | (132,839) |

Company Name

Filter Logic: Equals

Values: Search values...
Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

Structure

| Section | Type | Details |
|------------------------|--------------------|-----------------------------|
| Rows | | |
| Trial Balance | Lens | |
| Row Total | Calculation | =sum(Trial Balance) |
| Columns | | |
| General Ledger Account | Dimension Grouping | |
| Opening | Soft Date | Last Period (Cumulative) |
| Net | Soft Date | Current Period |
| Closing | Soft Date | Current Period (Cumulative) |

| Filters | | |
|-------------|--------|--|
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Trial Balance Debit Credit

Trial Balance in home or dual currency with columns for Debit, Credit and Net with filter for period.

Financial Report

Trial Balance Debit Credit (Home)

Edit Clone Delete

by GLA Filters Set: (2)

Source Table

| General Ledger Account Name | Debit (USD) | Credit (USD) | Net (USD) |
|---|---------------|---------------|-------------|
| 1020 - Cash in bank- USD | 1,337,788.811 | (991,975,587) | 345,813,224 |
| 1200 - Accounts Receivable | 305,765,994 | (287,244,415) | 18,521,579 |
| 1205 - Unbilled AR | 246,420 | (137,580) | 108,840 |
| 1260 - Inter-company A/R LTD owes US | 5,600 | 0 | 5,600 |
| 1300 - Inventories | 16,375 | 0 | 16,375 |
| 1355 - WIP Costs | 5,100 | 0 | 5,100 |
| 1410 - Prepaid expenses | 37,275 | 0 | 37,275 |
| 1460 - Deferred commissions, current | 29,174 | 0 | 29,174 |
| 1470 - Deferred professional services costs | 55,382 | (16,178) | 39,204 |
| 1630 - Computers, equipment and software | 0 | (1,000) | (1,000) |
| 1650 - Accumulated depreciation | 13,116 | (2,266) | 10,850 |
| 1660 - Vehicles | 73,000 | 0 | 73,000 |
| 2000 - Accounts Payable | 125,066,200 | (126,782,584) | (1,716,385) |
| 2010 - Fixed Assets Payment | 0 | (73,000) | (73,000) |

Company Name

Filter Logic: Equals

Values: Merlin Technologies, Inc. X

Period

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

Structure

| Section | Type | Details |
|------------------------|--------------------|---------------------|
| Rows | | |
| Trial Balance | Lens | |
| Row Total | Calculation | =sum(Trial Balance) |
| Columns | | |
| General Ledger Account | Dimension Grouping | |
| Debit | Measure | |
| Credit | Measure | |
| Net | Measure | |
| Filters | | |

| | | |
|---------|--------|--|
| Company | Filter | |
| Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Balance Sheet US

Balance Sheet in home or dual currency with columns for the currency only.

Financial Report
Balance Sheet Summary US (Home)

Edit Clone Delete

Filters Set: (9) Add Drill

Company Name

Filter Logic: Equals

Values: Search values...
Merlin Technologies, Inc. X

| | Trial Balance 2 | Home (USD) |
|----------------------------------|-----------------|---------------|
| Total Current Assets | | 756,614,915 |
| Fixed Assets | | 103,578 |
| Total Fixed Assets | | 103,578 |
| Other Assets | | (18,663,000) |
| Total Other Assets | | (18,663,000) |
| Total Assets | | 738,055,493 |
| Current Liabilities | | 125,363,314 |
| Total Current Liabilities | | 125,363,314 |
| Total Long Term Liabilities | | 0 |
| Total Liabilities | | 125,363,314 |
| Total Equity | | (30,000) |
| Total Retained Earnings | | 0 |
| Profit and Loss | | (863,388,807) |
| Report Total | | (0) |

Financial Year and Period

Filter Logic: Less Than Or Equal To

Value: Enter value...

Apply

Structure

| Section | Type | Details |
|-----------------------|-------------|--|
| Rows | | |
| Current Assets | Lens | |
| Fixed Assets | Lens | |
| Other Assets | Lens | |
| Total Assets | Calculation | =sum(Current Assets + Other Assets + Fixed Assets) |
| Current Liabilities | Lens | |
| Long Term Liabilities | Lens | |
| Total Liabilities | Calculation | =sum(Current Liabilities + Long Term Liabilities) |
| Equity | Lens | |
| Retained Earnings | Lens | |

| | | |
|---------------------------|--------------------|---|
| Profit and Loss | Lens | |
| Report Total | Calculation | =sum(Total Assets + Total Liabilities + Equity + Retained Earnings + Profit and Loss) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Home/Dual | Value | |
| Filters | | |
| Company | Filter | |
| Financial Year and Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Balance Sheet UK

Balance Sheet in home or dual currency with columns for the currency only.

Financial Report

Balance Sheet Summary UK (Home)

Edit Clone Delete

Filters Set: (9) Add Drill

Company Name

Filter Logic: Equals

Search values... Merlin Technologies, Inc. X

Financial Year and Period

Filter Logic: Less Than Or Equal To

Value: Enter value... Apply

| | Trial Balance 2 | Home (USD) |
|------------------------------------|-----------------|---------------|
| Total Fixed Assets | | 103,578 |
| Current Assets | | 756,614,915 |
| Total Current Assets | | 756,614,915 |
| Other Assets | | (18,663,000) |
| Total Other Assets | | (18,663,000) |
| Total Assets | | 738,055,493 |
| Current Liabilities | | 125,363,314 |
| Total Current Liabilities | | 125,363,314 |
| Total Long Term Liabilities | | 0 |
| Total Liabilities | | 125,363,314 |
| Total Equity | | (30,000) |
| Total Retained Earnings | | 0 |
| Profit and Loss | | (863,388,807) |
| Report Total | | (0) |

Structure

| Section | Type | Details |
|--------------------------|-------------|--|
| Rows | | |
| Fixed Assets | Lens | |
| Current Assets | Lens | |
| Other Assets | Lens | |
| Total Assets | Calculation | =sum(Current Assets + Other Assets + Fixed Assets) |
| Current Liabilities | Lens | |
| Long Term Liabilities | Lens | |
| Total Liabilities | Calculation | =sum(Current Liabilities + Long Term Liabilities) |
| Equity | Lens | |
| Retained Earnings | Lens | |

| | | |
|---------------------------|--------------------|---|
| Profit and Loss | Lens | |
| Report Total | Calculation | =sum(Total Assets + Total Liabilities + Equity + Retained Earnings + Profit and Loss) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Home/Dual | Value | |
| Filters | | |
| Company | Filter | |
| Financial Year and Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Balance Sheet Rolling Periods

Balance Sheet in home or dual currency with cumulative columns for the last 12 periods.

Financial Report

Balance Sheet Summary Rolling Periods US (Home)

Edit Clone Delete

Filters Set: (Override 12/30/2020) (10)

Company Name

Filter Logic: Equals

Values: Search values...
Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

| Source Table | Current Period - Home (USD) | Current Period - 1 - Home (USD) | Current Period - 2 - Home (USD) | Current Period - 3 - Home (USD) |
|-------------------------------------|-----------------------------|---------------------------------|---------------------------------|---------------------------------|
| Current Assets | 765,345,513 | 662,854,497 | 630,842,481 | 571,172,088 |
| Fixed Assets | (12,672) | (12,672) | (12,672) | (12,672) |
| Other Assets | (18,663,000) | (18,663,000) | (18,663,000) | (18,663,000) |
| Total Assets | 746,669,840 | 644,178,824 | 612,166,809 | 552,496,416 |
| Current Liabilities | (124,068,829) | (120,529,681) | (110,276,556) | (101,662,965) |
| Total Liabilities | (124,068,829) | (120,529,681) | (110,276,556) | (101,662,965) |
| Shareholders Funds | 30,000 | 30,000 | 30,000 | 30,000 |
| Profit/Loss Current Year | 870,708,670 | 764,678,506 | 722,413,365 | 654,129,381 |
| Total Equity | 870,738,670 | 764,708,506 | 722,443,365 | 654,159,381 |
| Total Liabilities and Equity | 746,669,840 | 644,178,824 | 612,166,809 | 552,496,416 |
| Report Total | 0 | 0 | 0 | 0 |

Structure

| Section | Type | Details |
|-----------------------|-------------|--|
| Rows | | |
| Current Assets | Lens | |
| Fixed Assets | Lens | |
| Other Assets | Lens | |
| Total Assets | Calculation | =sum(Current Assets + Other Assets + Fixed Assets) |
| Current Liabilities | Lens | |
| Long Term Liabilities | Lens | |
| Total Liabilities | Calculation | =sum(Current Liabilities + Long Term Liabilities) |
| Equity | Lens | |
| Retained Earnings | Lens | |

| | | |
|------------------------|--------------------|---|
| Profit and Loss | Lens | |
| Report Total | Calculation | =sum(Total Assets + Total Liabilities + Equity + Retained Earnings + Profit and Loss) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Current Period | Soft Date | |
| Current Period - 1 | Soft Date | |
| ... | | |
| Current Period - 11 | Soft Date | |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Balance Sheet Last YTD vs Last YTD US

Balance Sheet in home or dual currency with columns for last year to date and current year to date with variance.

Financial Report

Balance Sheet Summary YTD vs Last YTD US (Home)

Edit Clone Delete

Filters Set: (Override 12/30/2020) (10)

Company Name

Filter Logic: Equals

Values: Search values...
Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

| | YTD - Home (USD) | Last YTD - Home (USD) | Variance (USD) | Variance % (USD) |
|-------------------------------------|----------------------|-----------------------|----------------------|------------------|
| Fixed Assets | (12,672) | (95,522) | 82,850 | (87%) |
| Current Assets | 765,345,513 | 400,769,141 | 364,576,371 | 91% |
| Other Assets | (18,663,000) | (18,663,000) | 0 | 0% |
| Total Assets | 746,669,840 | 382,010,619 | 364,659,221 | 4 |
| Current Liabilities | (124,068,829) | (15,687,983) | (108,380,846) | 691% |
| Total Liabilities | (124,068,829) | (15,687,983) | (108,380,846) | 691 |
| Shareholders Funds | 30,000 | 0 | 30,000 | #DIV/0! |
| Profit/Loss Current Year | 870,708,670 | 397,698,602 | 473,010,068 | 119 |
| Total Equity | 870,738,670 | 397,698,602 | 473,040,068 | 119 |
| Total Liabilities and Equity | 746,669,840 | 382,010,619 | 364,659,221 | 810 |
| Report Total | 0 | 0 | 0 | (806) |

Structure

| Section | Type | Details |
|-----------------------|-------------|--|
| Rows | | |
| Current Assets | Lens | |
| Fixed Assets | Lens | |
| Other Assets | Lens | |
| Total Assets | Calculation | =sum(Current Assets + Other Assets + Fixed Assets) |
| Current Liabilities | Lens | |
| Long Term Liabilities | Lens | |
| Total Liabilities | Calculation | =sum(Current Liabilities + Long Term Liabilities) |
| Equity | Lens | |

| | | |
|---------------------------|--------------------|---|
| Retained Earnings | Lens | |
| Profit and Loss | Lens | |
| Report Total | Calculation | =sum(Total Assets + Total Liabilities + Equity + Retained Earnings + Profit and Loss) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| YTD | Soft Date | |
| Last YTD | Soft Date | |
| Variance | Calculation | YTD - Last YTD |
| Variance % | Calculation | Variance/Last YTD |
| Filters | | |
| Company | Filter | |
| Financial Year and Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Balance Sheet Last YTD vs Last YTD UK

Balance Sheet in home or dual currency with columns for last year to date and current year to date with variance.

Financial Report

Balance Sheet Detailed YTD vs Last YTD UK (Home)

Edit Clone Delete

Filters Set: (Override 12/30/2020) (10)

Company Name

Filter Logic: Equals

Values: Merlin Technologies, Inc. X

| General Ledger Account Name | YTD - Home (USD) | Last YTD - Home (USD) | Variance (USD) | Variance % (USD) |
|---------------------------------------|------------------|-----------------------|----------------|------------------|
| 1630 - Computers, equipment and softv | (97,834) | (96,834) | (1,000) | 1% |
| 1640 - Furniture and fixtures | 80,000 | 80,000 | 0 | 0% |
| 1650 - Accumulated depreciation | (132,839) | (143,689) | 10,850 | (8%) |
| 1660 - Vehicles | 138,000 | 65,000 | 73,000 | 112% |
| Total Fixed Assets | (12,672) | (95,522) | 82,850 | 106 |
| 1010 - Cash in bank- CAD | 14,857 | 14,857 | 0 | 0% |
| 1020 - Cash in bank- USD | 742,896,044 | 397,082,820 | 345,813,224 | 87% |
| 1200 - Accounts Receivable | 21,853,520 | 3,331,941 | 18,521,579 | 556% |
| 1205 - Unbilled AR | 143,840 | 35,000 | 108,840 | 311% |
| 1260 - Inter-company A/R LTD owes US | 49,265 | 43,665 | 5,600 | 13% |
| 1300 - Inventories | 226,233 | 209,858 | 16,375 | 8% |
| 1355 - WIP Costs | 5,100 | 0 | 5,100 | #DIV/0! |
| 1410 - Prepaid expenses | 53,275 | 16,000 | 37,275 | 233% |
| 1440 - Prepaid rent | 35,000 | 35,000 | 0 | 0% |

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

Structure

| Section | Type | Details |
|-----------------------|-------------|--|
| Rows | | |
| Fixed Assets | Lens | |
| Current Assets | Lens | |
| Other Assets | Lens | |
| Total Assets | Calculation | =sum(Current Assets + Other Assets + Fixed Assets) |
| Current Liabilities | Lens | |
| Long Term Liabilities | Lens | |
| Total Liabilities | Calculation | =sum(Current Liabilities + Long Term Liabilities) |
| Equity | Lens | |

| | | |
|---------------------------|--------------------|---|
| Retained Earnings | Lens | |
| Profit and Loss | Lens | |
| Report Total | Calculation | =sum(Total Assets + Total Liabilities + Equity + Retained Earnings + Profit and Loss) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| YTD | Soft Date | |
| Last YTD | Soft Date | |
| Variance | Calculation | YTD - Last YTD |
| Variance % | Calculation | Variance/Last YTD |
| Filters | | |
| Company | Filter | |
| Financial Year and Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement

Income Statement in home or dual currency.

Financial Report

Income Statement, Summary (Home)

Edit Clone Delete

Filters Set: (5)

Company Name

Filter Logic: Equals

Values: Search values...
Merlin Technologies, Inc. X

| Source Table | | Home (USD) |
|---------------------------------|--|--------------------|
| Trial Balance 3 | | |
| Sales Revenue | | 883,318,045 |
| Total Revenue | | 883,318,045 |
| Cost of Sales | | 3,105,490 |
| Total Cost of Sales | | 3,105,490 |
| Gross Margin | | 880,212,554 |
| Gross Margin % | | 100% |
| Administration Costs | | 327,532,331 |
| Finance Costs | | 7,788 |
| Marketing Expenses | | 3,901,889 |
| Professional Fees | | 308,945 |
| Staff Costs | | (34,274) |
| Travel Expenses | | 25,479,695 |
| Total Operating Expenses | | 407,196,374 |
| Net Profit | | 473,016,181 |
| Net Profit % | | 54% |

Period and Year

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

Structure

| Section | Type | Details |
|-------------------------------|-------------|-------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |
| Depreciation and Amortisation | Lens | |
| Other Income and Expenses | Lens | |

| | | |
|------------------------|--------------------|--|
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Home/Dual | Value | |
| Filters | | |
| Company | Filter | |
| Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement by Dimension

Income Statement by Dimension 1-4 in home or dual currency.

Financial Report
Income Statement, Detailed - Dimension 1 (Dual)
Edit Clone Delete

Filters Set: (6)

| | Trial Balance 3 | General Ledger Account Name | Adelaide - Dual (USD) | Americas - Dual (USD) |
|--|----------------------------|-----------------------------|-----------------------|-----------------------|
| | Sales Revenue | 4000 - Sales - Product | 3.1K | 205.4K |
| | | 4100 - Sales - Subscription | 0.0K | 110.6K |
| | | 4200 - Sales - Service | 0.0K | 115.0K |
| | | 4300 - Sales - Maintenance | 9.9K | 0.0K |
| | | 4400 - Sales - Support | 0.0K | 0.0K |
| | | 4500 - Sales - Other | 0.0K | 0.0K |
| | Total Revenue | | 13.0K | 431.0K |
| | Cost of Sales | 5000 - COS - Product | 0.0K | 0.0K |
| | | 5100 - COS - Subscription | 0.0K | 0.0K |
| | | 5200 - COS - Service | 0.0K | 0.0K |
| | | 5300 - COS - Maintenance | 0.0K | 0.0K |
| | | 5400 - COS - Support | 0.0K | 0.0K |
| | | 5500 - COS - Other | 0.0K | 0.0K |
| | | 5600 - Royalties | 0.0K | 0.0K |
| | Total Cost of Sales | | 0.0K | 0.0K |
| | Gross Margin | | 13.0K | 431.0K |
| | Administration Costs | 6000 - Telephone | 0.0K | 0.0K |
| | | 6010 - Office supplies | 0.0K | 0.0K |

Company Name

Filter Logic: Equals

Values: Search values...

Period and Year

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

Structure

| Section | Type | Details |
|-------------------------------|-------------|-------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |
| Depreciation and Amortisation | Lens | |
| Other Income and Expenses | Lens | |

| | | |
|------------------------|--------------------|--|
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Home/Dual | Value | |
| Filters | | |
| Company | Filter | |
| Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement Multi-Company

Income Statement in home or dual currency with columns for each company.

Financial Report

Income Statement, Summary - Multi Company (Dual)

Edit Clone Delete

Filters Set: (6)

Company Name

Filter Logic: Equals

Search values...

Period

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

| | Trial Balance 3 | Merlin Technologies ES - Dual (USD) | Merlin Technologies Ltd. - Dual (USD) | Merlin Technologies |
|--|-----------------|-------------------------------------|---------------------------------------|---------------------|
| Sales Revenue | | 1,818.0K | 385,329.1K | |
| Total Revenue | | 1,818.0K | 385,329.1K | |
| Cost of Sales | | 0.0K | 2,076.9K | |
| Total Cost of Sales | | 0.0K | 2,076.9K | |
| Gross Margin | | 1,818.0K | 383,252.2K | |
| Administration Costs | | 88.5K | 204,101.2K | |
| Finance Costs | | 0.2K | 0.0K | |
| Marketing Expenses | | 0.0K | 0.0K | |
| Professional Fees | | 47.6K | 0.0K | |
| Staff Costs | | 0.0K | 0.0K | |
| Travel Expenses | | 0.0K | 13,852.2K | |
| Total Operating Expenses | | 136.3K | 217,953.4K | |
| EBITDA | | 1,681.6K | 165,298.8K | |
| Depreciation | | 0.0K | 0.0K | |
| Total Depreciation and Amortization | | 0.0K | 0.0K | |
| Other Income and Expenses | | (16.1K) | 188.7K | |
| Total Other Income/Expense | | (16.1K) | 188.7K | |
| Net Profit | | 1,697.8K | 165,110.1K | |

Structure

| Section | Type | Details |
|-------------------------------|-------------|-------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |
| Depreciation and Amortisation | Lens | |

| | | |
|---------------------------|--------------------|--|
| Other Income and Expenses | Lens | |
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Company | Value | |
| Total | Calculation | Dual only |
| Filters | | |
| Company | Filter | |
| Period | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement Rolling Quarters

Income Statement in home or dual currency with columns for the last 4 quarters.

Financial Report

Income Statement, Summary - Rolling Quarters (Home)

Edit Clone Delete

Filters Set: (Override 12/30/2020) (7)

Company Name

Filter Logic: Equals

Values

Search values...

- Eliminations Company
- Merlin Technologies Canada
- Merlin Technologies ES
- Merlin Technologies Ltd.
- Merlin Technologies NV
- Merlin Technologies Pty.
- Merlin Technologies S.A.

| Source Table | Trial Balance 3 | Current Quarter - Home (USD) | Current Quarter - 1 - Home (USD) | Current Quarter - 2 - Home (L |
|--|-----------------|------------------------------|----------------------------------|-------------------------------|
| Sales Revenue | | 312,266.3K | 199,525.2K | 194.36 |
| Total Revenue | | 312,266.3K | 199,525.2K | 194.36 |
| Cost of Sales | | 235.4K | 380.1K | 1.34 |
| Total Cost of Sales | | 235.4K | 380.1K | 1.34 |
| Gross Margin | | 312,030.9K | 199,145.1K | 193.02 |
| Administration Costs | | 86,169.9K | 89,165.0K | 86.26 |
| Finance Costs | | 0.0K | 0.0K | |
| Marketing Expenses | | 3,340.8K | 210.4K | 16 |
| Professional Fees | | 75.0K | 83.9K | 7 |
| Staff Costs | | (34.3K) | 0.0K | |
| Travel Expenses | | 5,900.2K | 5,989.2K | 5.77 |
| Total Operating Expenses | | 95,451.6K | 95,448.5K | 92.28 |
| EBITDA | | 216,579.3K | 103,696.6K | 100.74 |
| Depreciation | | 0.0K | 0.0K | |
| Total Depreciation and Amortization | | 0.0K | 0.0K | |
| Other Income and Expenses | | 0.0K | 0.0K | |
| Total Other Income/Expense | | 0.0K | 0.0K | |
| Net Profit | | 216,579.3K | 103,696.6K | 100.74 |

| | | | |
|----------------|-------|-------|-------|
| Gross Margin % | 99.9% | 99.8% | 99.3% |
| EBITDA % | 69.4% | 52.0% | 51.8% |
| Net Profit % | 69.4% | 52.0% | 51.8% |

Structure

| Section | Type | Details |
|--------------------|-------------|-------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |

| | | |
|-------------------------------|--------------------|---|
| Depreciation and Amortisation | Lens | |
| Other Income and Expenses | Lens | |
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 2 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Rolling Quarters | Soft Date | Current Quarter |
| Rolling Quarters - 1 | Soft Date | Current Quarter - 1 |
| Rolling Quarters - 2 | Soft Date | Current Quarter - 2 |
| Rolling Quarters - 3 | Soft Date | Current Quarter - 3 |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement CP and YTD

Income Statement in home or dual currency with columns for the last 4 current period and year to date.

Financial Report

Income Statement, Summary - CP and YTD (Home)

Edit Clone Delete

Filters Set: (Override 12/30/2020) (7)

Company Name

Filter Logic: Equals

Values: Merlin Technologies, Inc. X

| Source Table | Trial Balance 3 | Current Period - Home (USD) | Current YTD - Home (USD) |
|--|-----------------|-----------------------------|--------------------------|
| Sales Revenue | | 137,032.0K | 883,318.0K |
| Total Revenue | | 137,032.0K | 883,318.0K |
| Cost of Sales | | (3.3K) | 3,105.5K |
| Total Cost of Sales | | (3.3K) | 3,105.5K |
| Gross Margin | | 137,035.3K | 880,212.6K |
| Administration Costs | | 27,977.6K | 377,532.3K |
| Finance Costs | | 0.0K | 7.8K |
| Marketing Expenses | | 1,156.4K | 3,901.9K |
| Professional Fees | | 25.0K | 308.9K |
| Staff Costs | | (29.2K) | (34.3K) |
| Travel Expenses | | 1,875.2K | 25,479.7K |
| Total Operating Expenses | | 31,005.1K | 407,196.4K |
| EBITDA | | 106,030.2K | 473,016.2K |
| Depreciation | | 0.0K | 2.7K |
| Total Depreciation and Amortization | | 0.0K | 2.7K |
| Other Income and Expenses | | 0.0K | 3.5K |
| Total Other Income/Expense | | 0.0K | 3.5K |
| Net Profit | | 106,030.2K | 473,010.1K |

Structure

| Section | Type | Details |
|-------------------------------|-------------|-------------------------------|
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |
| Depreciation and Amortisation | Lens | |
| Other Income and Expenses | Lens | |

| | | |
|------------------------|--------------------|--|
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Current Period | Soft Date | Current Period |
| YTD | Soft Date | Year to Date |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement Budget Variance

Income Statement in home or dual currency with columns actual and budget with variance.

Financial Report
Income Statement, Summary - Budget vs Actual (Home)
Edit Clone Delete

Actual vs Budget by TB

Filters Set: (35)

Source Table

| | Trial Balance 3 | General Ledger Account Name | Actual (USD) | Budget (USD) | Variance (USD) | Va |
|----------------------------|--------------------|--|--------------|--------------|----------------|----|
| Sales Revenue | | 4000 - Sales - Product | 631,756,461 | 587,192,859 | 44,563,602 | |
| | | 4100 - Sales - Subscription | 159,616,611 | 144,360,020 | 15,256,591 | |
| | | 4200 - Sales - Service | 88,242,373 | 46,572,075 | 41,670,298 | |
| | | 4300 - Sales - Maintenance | 2,952,458 | 1,394,191 | 1,558,267 | |
| | | 4400 - Sales - Support | 309,830 | 400,208 | (90,378) | |
| | | 4500 - Sales - Other | 440,312 | (233,720) | 674,032 | |
| Total Revenue | | | 883,318,045 | 779,685,633 | 103,632,412 | |
| Cost of Sales | | 5000 - COS - Product | 623,809 | 708,654 | (84,845) | |
| | | 5100 - COS - Subscription | 527,007 | 716,652 | (189,645) | |
| | | 5200 - COS - Service | 587,410 | 150,322 | 437,088 | |
| | | 5300 - COS - Maintenance | 104,546 | 153,107 | (48,561) | |
| | | 5400 - COS - Support | 128,655 | 163,362 | (34,707) | |
| | | 5500 - COS - Other | 130,045 | 1,256,100 | (1,126,055) | |
| | | 5600 - Royalties | 1,004,019 | 122,871,054 | (121,867,035) | |
| Total Cost of Sales | | | 3,105,490 | 126,019,251 | (122,913,761) | |
| Gross Margin | | | 880,212,554 | 653,666,382 | 226,546,172 | |
| Staff Costs | | 6202 - Salaries and wages Costs Deferred | (5,100) | 2,012,555 | (2,017,655) | |
| | | 6230 - Sales Commissions | (29,174) | 0 | (29,174) | |
| | Total Staff | | (34,274) | 2,012,555 | (2,046,829) | |

Company Name

Filter Logic: Equals

Values: Search values... Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

Period

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

Structure

| Section | Type | Details |
|----------------|-------------|------------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Expenses | Lens | |
| Net Profit | Calculation | =sum(Gross Margin) - sum(Expenses) |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |

P : 28

| | | |
|------------------------|--------------------|-------------------------------|
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Actual | Measure | Transactions |
| Budget | Measure | Budgets |
| Variance | Calculation | Actual - Budget |
| Variance % | Calculation | Variance / Budget |
| Filters | | |
| Company | Filter | |
| Periods | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement Actual v Budget

Income Statement in home or dual currency with current period and ytd analysis.

Financial Report
Income Statement, Summary - Budget vs Actual (Home)

Edit Clone Delete

Company Name

Filter Logic: Equals

Values: Search values... Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

Period

Filter Logic: Between

Start: 2,020,001 End: 2,020,012

Apply

Actual vs Budget by TB Filters Set: (35)

Source Table

| | Trial Balance 3 | General Ledger Account Name | Actual (USD) | Budget (USD) | Variance (USD) | Va |
|----------------------------|-----------------|--|--------------|--------------|----------------|----|
| Sales Revenue | | 4000 - Sales - Product | 631,756,461 | 587,192,859 | 44,563,602 | |
| | | 4100 - Sales - Subscription | 159,616,611 | 144,360,020 | 15,256,591 | |
| | | 4200 - Sales - Service | 88,242,373 | 46,572,075 | 41,670,298 | |
| | | 4300 - Sales - Maintenance | 2,952,458 | 1,394,191 | 1,558,267 | |
| | | 4400 - Sales - Support | 309,830 | 400,208 | (90,378) | |
| | | 4500 - Sales - Other | 440,312 | (233,720) | 674,032 | |
| Total Revenue | | | 883,318,045 | 779,685,633 | 103,632,412 | |
| Cost of Sales | | 5000 - COS - Product | 623,809 | 708,654 | (84,845) | |
| | | 5100 - COS - Subscription | 527,007 | 716,652 | (189,645) | |
| | | 5200 - COS - Service | 587,410 | 150,322 | 437,088 | |
| | | 5300 - COS - Maintenance | 104,546 | 153,107 | (48,561) | |
| | | 5400 - COS - Support | 128,655 | 163,362 | (34,707) | |
| | | 5500 - COS - Other | 130,045 | 1,256,100 | (1,126,055) | |
| | | 5600 - Royalties | 1,004,019 | 122,871,054 | (121,867,035) | |
| Total Cost of Sales | | | 3,105,490 | 126,019,251 | (122,913,761) | |
| Gross Margin | | | 880,212,554 | 653,666,382 | 226,546,172 | |
| Staff Costs | | 6202 - Salaries and wages Costs Deferred | (5,100) | 2,012,555 | (2,017,655) | |
| | | 6230 - Sales Commissions | (29,174) | 0 | (29,174) | |
| Total Staff | | | (34,274) | 2,012,555 | (2,046,829) | |

Structure

| Section | Type | Details |
|----------------|-------------|------------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Expenses | Lens | |
| Net Profit | Calculation | =sum(Gross Margin) - sum(Expenses) |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |

| | | |
|-------------------------|--------------------|-------------------------------|
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| Current Period Actual | Soft Date | |
| Current Period Budget | Soft Date | |
| Current Period Variance | Soft Date | |
| YTD Actual | Soft Date | |
| YTD Budget | Soft Date | |
| YTD Variance | Soft Date | |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement YTD vs Last YTD

Income Statement in home or dual currency with YTD and Last YTD with Variance.

Financial Report
Income Statement YTD vs Last YTD Summary (Home)
Edit Clone Delete

Filters Set: (Override 12/30/2020) (7)

| Source Table | Trial Balance 3 | YTD - Home (USD) | Last YTD - Home (USD) | Variance (USD) | Variance % (USD) |
|--|-----------------|------------------|-----------------------|----------------|------------------|
| Sales Revenue | | 883,318,045 | 982,268,187 | (98,950,143) | (11%) |
| Total Revenue | | 883,318,045 | 982,268,187 | (98,950,143) | 0 |
| Cost of Sales | | 3,105,490 | 202,728,744 | (199,623,253) | (6,428%) |
| Total Cost of Sales | | 3,105,490 | 202,728,744 | (199,623,253) | 0 |
| Gross Margin | | 880,212,554 | 779,539,444 | 100,673,111 | 0 |
| Administration Costs | | 377,532,331 | 150,630,453 | 226,901,878 | 60% |
| Finance Costs | | 7,788 | 445 | 7,343 | 94% |
| Marketing Expenses | | 3,901,889 | 103,050,353 | (99,148,464) | (2,541%) |
| Professional Fees | | 308,945 | 25,487,713 | (25,178,768) | (8,150%) |
| Staff Costs | | (34,274) | 152,983,654 | (153,017,928) | 446,455% |
| Travel Expenses | | 25,479,695 | 68,804,670 | (43,324,975) | (170%) |
| Total Operating Expenses | | 407,196,374 | 500,957,288 | (93,760,914) | 0 |
| EBITDA | | 473,016,181 | 278,582,156 | 194,434,024 | 0 |
| Depreciation | | 2,650 | 10,299,502 | (10,296,852) | (388,560%) |
| Total Depreciation and Amortization | | 2,650 | 10,299,502 | (10,296,852) | 0 |
| Other Income and Expenses | | 3,463 | 21,826 | (18,363) | (530%) |
| Total Other Income/Expense | | 3,463 | 21,826 | (18,363) | 0 |
| Net Profit | | 473,010,068 | 268,260,828 | 204,749,239 | 0 |

Company Name

Filter Logic: Equals

Values: Search values... Merlin Technologies, Inc. X

Dimension 1 Name

Filter Logic: Equals

Values: Search values...

Structure

| Section | Type | Details |
|-------------------------------|-------------|-------------------------------|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Operating Expenses | Lens | |
| EBITDA | Calculation | |
| Depreciation and Amortisation | Lens | |
| Other Income and Expenses | Lens | |

| | | |
|------------------------|--------------------|---|
| Net Profit | Calculation | =sum(EBITDA) - sum(Depreciation and Amortization) - sum(Other Income and Expenses) |
| | | |
| Gross Margin % | Calculation | =sum(Gross Margin)/sum(Revenue) |
| EBITDA % | Calculation | |
| Net Profit % | Calculation | =sum(Net Profit)/sum(Revenue) |
| Columns | | |
| Trial Balance 3 | Dimension Grouping | |
| General Ledger Account | Dimension Grouping | Detailed only |
| YTD | Soft Date | Last Year to Date |
| Last YTD | Soft Date | |
| Variance | Calculation | YTD - Last YTD |
| Variance % | Calculation | Variance / YTD |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |

Income Statement Analysis of Gross Profit by Dimension

Revenue, Cost of Sales and Gross Profit analysed by Dimension 1.

| Financial Report | | | | | | |
|---|----------------|-------------------------------|-------------------------------|---------------------------------|--------------------|--------------------|
| Income Statement - Analysis of Gross Profit by Dimension 1 (Home) | | | | | | |
| Filters Set: (Override 12/30/2020) (11) | | | | | | |
| Source Table | | | | | | |
| | Dimension 1 | Current Period - Actual (USD) | Current Period - Budget (USD) | Current Period - Variance (USD) | YTD - Actual (USD) | YTD - Budget (USD) |
| Revenue | Americas | 114,876.00 | 0.00 | 114,876.00 | 430,981.00 | |
| | Boston | 85,868,238.00 | 8,118,991.00 | 77,749,247.00 | 394,313,720.00 | |
| | Chicago | 13,764,977.00 | 5,765,266.00 | 7,999,711.00 | 63,264,868.00 | |
| | Dublin | 0.00 | 0.00 | 0.00 | 0.00 | |
| | England | 0.00 | 0.00 | 0.00 | 0.00 | |
| | Global | 0.00 | 19,130,812.00 | (19,130,812.00) | 0.00 | |
| | Los Angeles | 0.00 | 9,685,164.00 | (9,685,164.00) | 0.00 | |
| | Melbourne | 0.00 | 0.00 | 0.00 | 0.00 | |
| | Mexico City | 0.00 | 0.00 | 0.00 | 0.00 | |
| | New York | 26,272,080.00 | 35,324.00 | 26,236,756.00 | 120,536,586.00 | |
| | Paris | 0.00 | 0.00 | 0.00 | 0.00 | |
| | San Francisco | 10,067,500.00 | 38,263,989.00 | (28,196,489.00) | 295,564,424.76 | |
| | Scotland | 0.00 | 0.00 | 0.00 | 0.00 | |
| | Sydney | 0.00 | 0.00 | 0.00 | 0.00 | |
| | Toronto | 0.00 | 0.00 | 0.00 | 0.00 | |
| | United Kingdom | 0.00 | 96.00 | (96.00) | 0.00 | |
| | United States | (34,855.88) | 338,652.00 | (373,507.88) | 103,771.12 | |
| | Unknown | 979,173.90 | 0.00 | 979,173.90 | 3,810,289.90 | |
| Total Revenue | | 137,031,989.02 | 81,338,294.00 | 55,693,695.02 | 878,074,640.78 | |

Structure

| Section | Type | Details |
|-----------------------|--------------------|---|
| Rows | | |
| Revenue | Lens | |
| Cost of Sales | Lens | |
| Gross Margin | Calculation | =sum(Revenue - Cost of Sales) |
| Columns | | |
| Dimension 1 | Dimension Grouping | Can be switched to product or other dimensions. |
| Current Period Actual | Soft Date | |
| Current Period Budget | Soft Date | |

| | | |
|-------------------------|-------------|--|
| Current Period Variance | Soft Date | |
| YTD Actual | Soft Date | |
| YTD Budget | Soft Date | |
| YTD Variance | Soft Date | |
| % of Total (Actual YTD) | Calculation | Shows the % that each line is of the group |
| Filters | | |
| Company | Filter | |
| Dimension 1 | Filter | |

| Feature | Type |
|---------|---------|
| Drill | Enabled |